

🏠 **Head Office:**
Concorde House
Kirmington
North Lincolnshire
DN39 6YP
United Kingdom

📞 +44 (0)1472 269 243
✉️ info@keyzo.co.uk
🌐 www.keyzo.co.uk

Job Title: Operations Manager
Reports To: Directors of the Company

Summary and Main Purpose:

Keyzo IT Solutions Ltd have an exciting opportunity for a highly experienced **Operations Manager** to take the lead in managing the Keyzo product portfolio.

Reporting to the Directors of the Company, the successful candidate will have a strong business acumen with vast experience of both strategic and operational leadership within a software as a service business, as well as a proven track record of delivering results in terms of maximising revenue and business growth without compromising quality or customer service.

This is an outstanding opportunity for the right person to take the lead in this business and its direction, managing operations of our three software products; Induct and Train; Read and Sign and Staff Portal. Our current customer base includes organisations such as the NHS, Cemex, Novartis and Birmingham Airport to name but a few.

You will be responsible for managing all operations relating to the three core products, growing the business, both in terms of existing work streams and identifying opportunities to develop the business and its products further.

Key Responsibilities:

Full management of the day to day operations of the business and strategic planning

Achieving growth targets for the business

Experience of project management

Strong understanding of the software industry and our products

Management and development of staff

Managing customer relationships

Management of sales/marketing

Monthly reporting to the Directors

Experience:

Minimum Bachelors degree in Business Management or relevant Senior Manager commercial experience

Proven track record of increasing sales revenue/business growth preferably within the tech industry/software

Minimum of five years working at a strategic level

Location:

Headquartered in Kirmington, North Lincolnshire we're surrounded by the picturesque countryside. The local pub and St Helena's Church are a couple of minutes walk away; offering a great place to relax and think-up the next innovative business growth idea.

How to apply:

If you're passionate about what you want to achieve, highly experienced and want to join a fantastic company please contact us at jobs@keyzo.co.uk. In addition to your CV, all applicants must include a covering letter explaining why you are right for this role.

This vacancy is not open to agents.